

**Request for Proposal
for
Sale of 30,000 SCMD of additional
untreated low pressure associated natural
gas from Bhaskar field**

RFP No: SunPetro/Bhaskar/Gas Sale/2025-26/SPPL-227



**e-Bidding Partner
M/s mjunction services ltd.**

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SECTION A

1. Overview

Sun Petrochemicals Pvt. Ltd. (SunPetro) is the operator of Baola (near Ahmedabad), Modhera (near Mehsana), Hazira (near Surat) and Bhaskar-I (near Tarapur) fields in Gujarat. Apart from this, SunPetro has also acquired and is in process of acquiring some more blocks / fields. It is confirmed that substantial amount of free as well as associated gas will be produced along with oil. After separation from crude oil, the gas shall be made available for sale during normal production phase. SunPetro shall be referred to as Seller, in context of this RFP.

SunPetro invites offers from Interested Parties for purchase of 30,000 SCMD of additional untreated low pressure associated natural gas in parcel size of 5,000 SCMD each from Bhaskar field.

The delivery point for sale of this Gas shall be the outlet flange of the Gas Collecting Station (GCS) installed within the boundaries of Bhaskar-I field. This sale of Natural Gas will be on as is where is basis and in accordance with the applicable guidelines announced by MoPNG from time to time and provisions of the Production Sharing Contract of Bhaskar-I field. Bidder to note that, Gas is untreated and not suitable for injection in gas grid.

In order to comply with Govt. of India's notification pertaining to Natural Gas Marketing Reforms dated 15th October 2020 and Discovery of Market Price for Domestically Produced Natural Gas through e-bidding (Notification No. Expl-15022(13)/234/2019-ONG-DV (P-32114)) dated 12th December 2023, SunPetro has appointed M/s mjunction services limited as an independent agency empanelled by Directorate General of Hydrocarbons ("DGH"), to conduct bidding process for the sale of natural gas for Bhaskar Field through an online web based electronic bidding platform which is available at <https://eps.buyjunction.in/gasbidding>. M/s mjunction Services Limited would herein after be called the Empanelled Agency.

Through this Request for Proposal ("RFP") dated 12th August, 2025, SunPetro invites offers from Interested Parties willing to offtake Natural Gas from Bhaskar field, Gujarat as per the terms and conditions of this RFP and the Gas Sales Agreement (GSA). SunPetro reserves the right to amend or introduce changes in the Tender Documents (RFP and GSA) at any time prior to the Bid Submission Due Date.

Interested Parties ("Bidders"), meeting the Eligibility Criteria mentioned in this RFP and willing to undertake unconditional acceptance of terms of the Gas Sales Agreement appended with this RFP, are requested to participate in the Bidding process by submitting their Bid as per provisions of this RFP.

2. Bid Document

1	Tender No.	SunPetro/Bhaskar/Gas Sale/2025-26/SPPL-227
2	Type of Tender	Two Stage Two Bid System
3	Description of Sale	Sale of 30,000 SCMD of additional untreated low pressure associated natural gas from Bhaskar field
4	Name of tender dealing office	Office of Head – Commercial & SCM. Sun Petrochemicals Pvt. Ltd. (SunPetro) 8 th , 09 th & 10 th Floor, ATL Corporate Park Opp. L&T Gate no. 7, Saki Vihar Road Chandivali, Powai, Andheri, Mumbai – 400072 Tel: 69325300 e-mail: dheeraj.paroch@sunpetro.com
5	Tender Closing Date & Time	01 st September 2025
6	Bid & Bid Bond Validity Upto	180 days from the date of opening of Bids.
7	Bid Bond	Bidders are required to furnish Bid Bond along with Technical Un-priced - Bid in the Gas Bidding Platform in the format as attached herewith at Annexure-V drawn from a Nationalized / Scheduled Bank as listed at Appendix for an amount as specified below: Bidder: Rs. 5,00,000/- (Rs. Five Lakh Only) Note: In lieu of bid bond bidder can also submit DD /Pay order/Wire transfer. DD / Pay Order / Wire transfer shall be governed by Bid Bond terms and conditions.
8	Contract Period	5 years from date of start of offtake.
9	Online Technical Bid Submission	Technical Bid to be submitted in the Gas Bidding Portal: https://eps.buyjunction.in/gasbidding .

Commented [RG1]: Please indicate tentative start date

Note: receiving the tender from Company does not qualify the bidder automatically for their bid consideration. The bidder has to qualify tender terms & conditions including **Bid Evaluation Criteria (BEC) – ANNEXURE – III** described in the tender.

3. Gas Field on Offer

Sr. No	Parameter	Particulars
1.	Name of the block	Bhaskar Field, Gujarat
2.	Gas Quantity offered for sale	Up to 30,000 SCMD
3.	Contract Term	5 years
4.	Typical Calorific Value (KCal/SCM)	Tentative 15745 GCV
5.	Delivery Point	Ex. Bhaskar-I Field
6.	Pricing Formula (\$/mmbtu)	Domestic Gas Price + Quoted Premium
7.	Date of SunPetro's readiness to supply gas.	6-12 months from the Notification of Award (tentative). However, 10,000-15,000 SCMD is available immediately

3.1. IT Requirement for Bidding

- 3.1.1. Bidder should have a laptop or desktop with a decent internet connection (10mbps and above).
- 3.1.2. E-Portal shall be best viewed in Internet Explorer 9.0. If bidder/s are using Internet Explorer 10 or above then compatibility view is to be enabled which is available under the Tools menu.
- 3.1.3. Due to security vulnerabilities, all bidder/s are requested to configure the following changes in Browser (Internet Explorer) & Java console.
- Configuration of TLS 1.2 in Internet Explorer.
 - Installation of Java Runtime Environment 1.8 latest update. Configuration of TLS 1.2 in Java Control Panel
- 3.1.4. Bidder/s may please refer to the 'Browser Setup' tab for details.
- 3.1.5. Bidder/s may send an email to sunpetroebidding@mjunction.in or call the helpdesk (mentioned in the portal) if they face any difficulties in registration and setting up DSC.

3.2. Registration and DSC Mapping

- 3.2.1. The portal will be available for registration on a date specified in Clause 5 of this RFP. Every Bidder would be required to fill out a small registration form and will have to enter his/her name, designation, contact number, organization name, PAN number of organization, GSTIN number, gas consumption facility name & address, and other required details. Bidder/s would need to attach a valid Class III Digital Signature Certificate (DSC) issued in the name of the authorized person of the bidding organization. The DSC should be issued to the email address of the authorized person and the same should be used for registering on the platform.

3.3. Bid Bond / Security Deposit

Bidders are required to furnish Bid Bond along with Technical Un-priced Bid in the Gas Bidding Platform in the format as attached herewith at Annexure-V drawn from a Nationalized / Scheduled Bank as listed at Appendix for an amount as specified below:

Bid Bond / EMD Value: Rs. 5,00,000/- (Rs. Five Lakh Only)

Note:

In lieu of bid bond bidder can also submit DD /Pay order/Wire transfer. DD / Pay Order / Wire transfer shall be governed by Bid Bond terms and conditions.

Any Bid without Bid Bond / Security Deposit or with short amount of Bid Bond or Bid Bond / Security Deposit in the form other than specified herein above shall be liable for rejection and shall be considered as non-responsive. The Bid Bond / Security Deposit shall be forfeited if:

- a) The Bid is revoked during its validity period or any extension thereof duly agreed by the Bidder;
- b) Sun Petro accepts the Bidder's Bid and the Bidder refuses to accept the Notification of Award (NOA) or fails to enter into the Contract after the NOA is issued to such Bidder;
- c) The Bidder fails to submit Payment Security at the time of signing of Gas Sales Agreement;
- d) The successful Bidder fails to sign Gas Sales Agreement immediately upon issuance of the LOA;
- e) The successful Bidder fails to commence gas offtake on the Offtake Date

3.3.1. SunPetro shall return the Bid Bonds / Security Deposit to all unsuccessful Bidders, whose Bid Bonds / Security Deposit is not forfeited in accordance with the provision of this RFP, within 60 days after completion of the Tendering Process.

3.3.2. The Bid Bond/ Security Deposit of the Successful Bidder shall be returned within 60 days of the commencement of the gas offtake by the Successful Bidder.

4. Bidding Process:

The overall bidding process will be conducted in two phases – pre-qualification phase and e-auction phase. The detailed activities in these two phases have been outlined below:

Phase 1 – Pre-qualification

4.1.1. **Publishing of bidding documents:** To apprise potential Bidders of the auction process, the RFP (Request for Proposal) and GSA, etc. would be made available on landing page of the e-portal of Empanelled Agency. The Bidders would be able to download these documents without registering on the platform.

4.1.2. **Clarifications to Bidders' queries:** Bidders would be able to send their queries to the designated email address (sunpetroebidding@mjunction.in) before registering on the portal. However, post registration on the portal, the bidders would also be able to upload their queries on the portal. The clarification to all the queries would be hosted on the e-portal.

4.1.3. **Pre-bid meeting:** A pre-bid meeting would be organized on a date specified in Clause 5 of this RFP. The pre-bid meeting would be an interactive session and provide Bidder/s, the opportunity to seek further clarifications and understand the process better. The Pre-bid meeting would be open to all the interested Bidder/s. The Bidder/s willing to participate in the pre-bid meeting would be required to nominate maximum of two representatives from their organization to take part in the meeting. Bidders would be required to use their official email address to share the name, email address and phone number of the nominated person(s) to the designated email address (sunpetroebidding@mjunction.in).

4.1.4. **Registration on the e-auction portal:** After the last date of submission of bid documents (as mentioned in Clause 5 of this RFP), all the bidders who have submitted their documents for

technical evaluation will be provided with the login credentials of the auction portal.

4.1.5. Document upload for Technical Evaluation: The Bidders would be required to submit the documents as per list of documents specified below for technical evaluation. The documents would be required to be duly signed and uploaded on the portal before date specified in Clause 5 of this RFP. Each Bidder will be required to upload the following documents on the portal:

- (i) Be an entity registered under the Companies Act 1956 / Companies Act 2013 / Multi State Cooperative Societies Act, 2002 / Indian Partnership Act 1932 / Limited Liability partnership Act 2008;
- (ii) Be ready to consume or offtake natural gas on the Start Date through chosen evacuation methods (1st April 2025 or earlier as per Mutual Agreement);
- (iii) Details of proposed evacuation method/ route along with schematic to be included as per Annexure-II during submission for technical evaluation;
- (iv) Should be engaged in the business that involves either the consumption or the sale and purchase of natural gas; Relevant document to be provided as a proof.
- (v) Average Turnover for Bidder during last three Financial Years shall be minimum INR 10 CR.
- (vi) The bidder should be very well conversant with oil & gas business and must be associated with at least one such type of business for at least 3 years. Relevant documents are to be provided as proof.

4.1.6. Notification to eligible Bidders by the e-auction agency: After the evaluation of the documents, the e-auction agency shall, by email, inform all eligible Bidders of their advancement to next phase of the bidding process with auction URL on the date specified in Clause 5 of this RFP. The unsuccessful Bidders would also be separately notified, and their BG would be returned to them within 30 Days.

Phase 2 - Competitive Bidding

4.1.7. Mock run-on competitive e-bidding: Prior to the e-Bidding Date, the e-auction agency shall organize a mock run of the e-Bidding Process to help Bidders familiarize themselves with the features of the e-auction portal. Such mock run shall be held on a predetermined date as specified in Clause 5 of this RFP. The e-auction agency shall notify the requisite details for the mock run to relevant Bidders via email. Bidders can either complete the training modules uploaded on the portal or can opt for the offline training session.

4.1.8. Competitive e-bidding: The bidding will start at a date and time specified in Clause 5 of this RFP. The bidding will be of 60 minutes with details of dynamic bidding as described in Clause 6.5

4.1.9. After the end of the e-auction process, Sales Gas will be allocated to the successful Bidder ("Buyer") based on the allocation criteria and method outlined in Clause 7. The Buyer will be accordingly notified over their registered email IDs. Subsequent to this, the Buyer shall:

- i. Execute GSA with the Sellers for the gas volumes, duration and price allocated to the Buyer. (If any changes are made to the draft GSA during technical queries stage, a modified draft of GSA

may be published on e-portal before the start of Phase 2. This final GSA published will be deemed agreed in its entirety by all Bidders and will be used for final signoffs).

- ii. Within 7 days from execution of GSA, submit a detailed firm plan for the natural gas offtake method and a detailed plan on obtaining the requisite statutory clearances (if any), to offtake such gas from the Delivery Point.
- iii. Make necessary evacuation arrangements for the offtake of Sales Gas from the Delivery point before the Start Date as indicated in the executed GSA.

5. Bidding Scheduled

The schedule for the Bidding Process shall be as follows:

Sr No	Particular	Activity Date and Time
1	Publishing NIO, RFP and GSA	12-Aug-25
2	Last date for submission of queries of bidder	18-Aug-25
3	Pre-bid meeting	21-Aug-25
4	Bidder training	12-Aug-25 to 27-Aug-25
5	Start of Bidder registration on the portal	12-Aug-25 to 27-Aug-25
6	Last date for bid submission (Technical Bid)	28-Aug-25
7	Last date of the receipt of Security Deposit	28-Aug-25
8	Notification to technically qualified Bidders	01-Sept-25
9	E-Auction training sessions/Mock run	03-Sept-25 & 04-Sept-25
10	E-Auction date	05-Sept-25

6. Gas Price and Bid Parameters and Bidding Rounds

6.1 The GAS PRICE in USD/MMBTU is to be determined based on following formula:

$$P = A + B$$

Where,

- i) "P" = Gas Price in USD/MMBTU (on GCV Basis),
- ii) "A" = Domestic Gas Price as published by PPAC, Govt. of India in accordance with MoPNG's Notification No.L-12015/1/2022-GP-11 dated: 7th April 2023, on monthly/periodic basis in USD / MMBTU (on GCV Basis) without applying ceiling, if any, as may be applicable for gas produced by ONGC/OIL from their nomination fields
- iii) "B" = Premium Price over and above the Domestic Gas Price to be quoted by bidder in USD/MMBTU (on GCV Basis). Premium "B" shall be any positive number in multiple of 0.10 USD/MMBTU.

Bidders are requested to quote their best premium “B” in USD / MMBTU on GCV Basis as per above formula for lifting gas from SunPetro’s Bhaskar Field in Gujarat as per Scope, tender Terms and Conditions including Responsibility Matrix:

The exchange rate (Indian Rupee Vs US \$) for the purpose of this Contract, as and when applicable (for calculation of gas price in INR, for invoicing and payment etc.) shall be TT Selling rate of State Bank of India on the date of invoice. In the event, the exchange rate is not available on the date of invoice, the last TT Selling rates published by SBI prior to the date of invoicing will be applicable.

GAS PRICE EXAMPLE:

1. Domestic Natural Gas price (As published by PPAC) for July 2025 = “A” = USD 6.89 /MMBTU on GCV basis
2. “B” = Premium to be quoted by bidder = 2.22 (Say) USD/MMBTU
3. Gross Cal. value of gas = 15745 Kcal /SCM
4. Gas Price in USD/MMBTU (on GCV Basis) = “P” = USD 6.89+2.22 = USD 9.110 / MMBTU

NOTE:

- 1 MMBTU = 252000/15745 = 16.01 SCM
 - 1 USD = 85.6179 INR (RBI reference rate as on 01.07.2025)
- A) The price of natural GAS in Article 10.01 above is the price at the Bhaskar Delivery Point and exclusive of Sales Tax, Value Added Tax (VAT) Duties, Rates, Cess, Fee, Octroi, GST and all other statutory levies as applicable at present or to be levied in future by the Central or State Government or Municipality or any other local body or bodies which shall be borne by the BUYER over and above the aforesaid price.
- B) In case of any doubt or clarification by the BUYER whether a particular Cess or Tax or Fee or Duty or Levy or assessment etc. or any change thereto is effective or imposed, as the case may be, the BUYER shall take up the matter directly with the concerned Central or State Government or local authority or any such other body or bodies without withholding the payments thereto due under this CONTRACT and shall inform the SELLER regarding the decision of such authorities.
- The SELLER shall allow the BUYER to avail Sales Tax Exemptions/Concessions under the incentive scheme of the Government of Gujarat and/or Government of India. As provided in such incentive schemes, the SELLER shall charge Sales Tax at rate as applicable under the incentive scheme from time to time to be communicated by BUYER to SELLER subject to submission of satisfactory documents justifying Buyer’s eligibility for availing such exemptions and an undertaking in appropriate format as may be required by the Seller.

- D) In case of any change in the mechanism of periodical publication of gas price by PPAC or publication of Reference Rates for USD/INR conversion, Parties will meet mutually and agree on alternate methodology for determining gas price.

6.1. Contract Date

w.e.f. the date of issuance of contract or earlier as per Mutual Agreement.

6.2. Volume

Gas Volumes as offered in this RFP i.e. up to 30,000 SCMD. Bidders can bid for the entire volume of gas on offer.

The minimum volume that a Bidder can bid for in this case is 5000 SCMD.

The maximum volume that a Bidder can bid for during the bidding process shall be equal to total volume available for e-auction.

The Bidders can increase/decrease their volume bid in multiples of the ticker size for volume bid.

The ticker size of 5000 SCMD has been set for the volume bid.

The Volume bid can be increased / decreased throughout the e-auction duration. However, any increment / decrement to the volume bid shall be accompanied by a simultaneous increase in Price Premium ("B"). Further any such decrement cannot be below the provisional allocation to the Bidder.

Details as per Contract / GSA terms.

6.3. Bidding Rounds

- a) All the technically qualified bidders are eligible to participate in the e-auction process. During the e-auction process, the price bid and volume bid can be modified:
- b) **Starting Price bid:** The starting price bid for the bidding process shall be USD 0.10 /MMBTU
- c) **Ticker size for price bid:** Only upward increments of the price bid shall be allowed and it cannot be decreased. The minimum increment ticker size for the price bid shall be USD 0.1/MMBTU, and the Bidder can only increase its previous price bid in multiples of the ticker size defined.
- d) **Starting Volume bid:** The volume bid for the bidding process will be the offered gas volume and the bidder has to quote gas volume as per RFP Clause 6.2.
- e) All the qualified bidders, during the e-auction process, would be able to see their quoted price along with highest price. However, Bidders would not be able to see the price bids of the other bidder/s.
- f) **E-auction rounds and closure:** The key features of the e-bidding round are as follows:
- g) **E-auction Duration:** The total E-auction Process shall be for a period of 60 minutes initially.
- h) **Dynamic e-auction:** The entire e-auction process will be dynamic and will be subject to extensions as per Clause 6.4 (i).
- i) **Extension of e-auction Duration:** If a valid bid is received within the last 5 minutes before the close of the e-auction duration such bid alters the Provisional allocation Quantity determined by the e-Bidding Portal for any of the Bidder, there would be an automatic 15 minute extension of the auction duration. The 15-minute auto extension will start from the time of the first bid received within the last 5 minutes before the closure of the auction period. There will be

unlimited auto extensions. In case the e-auction does not get closed within 18:30 hours of a particular day then the auction will get automatically paused and the same will be resumed at 11:30 hours of the next business day.

- j) **E-auction termination:** The E-auction process ends if there is no bid revision in the period specified above this RFP.

7. Determination of Provisional Allocation Logic

During the bidding process, the following logic would be used to determine provisional allocation. Following steps shall be followed to determine allocation of gas quantity for the Bhaskar Fields:

Step 1: The Price bid will be arranged in descending order.

Step 2: The provisional quantity shall be determined as follows:

- I. The provisional quantity shall be determined for the highest bidder (Premium "B") for the full volume which it has quoted, followed by the next highest bidder (Premium "B") for its quoted volume or remaining available volume, whichever is lower, and so on until the total available volume is fully allocated.
- II. If there is a tie in the Premium "B" and if the aggregate volume of gas quoted by these Bidders is less than the available gas volume, the Bidders will get volume allocated as per their quoted volume. In case of a tie in the Premium and if the aggregate volume of gas quoted in the tied bids is more than the available gas volume, the available gas volume shall be pro-rated amongst the tied Bidders, subject to minimum allocation of 5,000 SCMD and rounded up to nearest highest integer.

Step 3: Steps 1 and 2 shall continue throughout the e-auction Process and shall continue to be determined by the e-Portal dynamically, until the conditions for the closing of the e-auction Process as specified in clause 6.4 (j) are met.

Step 4: Upon the closing of the e-Bidding Process, the Provisional Allocation determined based on the last bids received shall be considered as the Final Allocation for each Bidder.

- 7.1. At the end of the e-auction process, the successful Bidder would be notified regarding their provisional allocation.
- 7.2. Based on the result of the Tender Process, Sun Petro will issue LOA to the successful Bidder.

8. Bidding Support

- 8.1. A Bidder who requires any clarifications pertaining to the e-auction Process in general or technical support during E-auction Process may seek the required assistance at the following contact details:

Query Type	Contact Details
General clarification regarding bidding process OR for any kind of Technical Support	sunpetroebidding@mjunction.in
Helpdesk Nos for e-bidding	033-6601-1717 / 033-6603-1747
Auction Helpline nos	Souvik Ghosh – +91 91633 48134 Srimoyee Dutta - +91 91471 79291 Soumita Karmakar- +91 85840 08139 Aatifa Baksh - 9147380819

SECTION B

(ANNEXURES)

ANNEXURE - I

SPECIFICATION OF GAS

The GAS shall have the following limits of Composition at the Bhaskar-I Delivery Point:

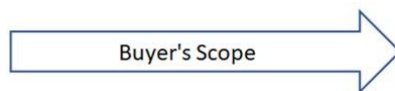
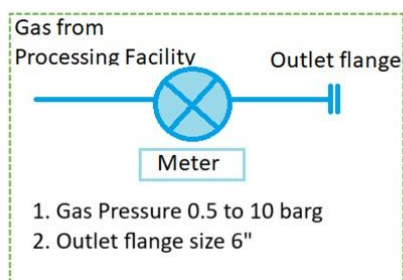
S. No.	Component in Mole%	Bhaskar Field
1	O ₂	0.0
2	N ₂	1.27
3	CO ₂	2.35
4	C ₁	54.39
5	C ₂	4.45
6	C ₃	17.76
7	C ₄	16.23
8	C ₅	2.66
9	C ₆ +	0.90
10	He	0
11	Total	100
12	Sp. Gravity	1.0931
13	Gross Calorific Value, Kcal/m ³	15745
14	Net Calorific Value, Kcal/m ³	14415

Note:

1. Gross Calorific Value indicated is tentative and may vary during the period of contract. However, bidders have to take Gas as per agreed volume in SCMD irrespective of Gross Calorific Value.
2. Bidder can offtake Gas within +/- 10% of the committed volume of Gas on daily basis.

ANNEXURE-II

Typical Schematic of facilities



Buyers scope to be filled based on details provided by successful bidder in form C2 and/or C3 of RFP

FORM C2

**Declaration by the Bidder Registered as an End User
(Facility, Consumption, Evacuation Plan and Commercial Details)
<On Bidder Company's Letterhead>**

To,
Head-Commercial & SCM
Sun Petrochemicals Private Limited
8th, 09th & 10th Floor, ATL Corporate Park,
Opp. L&T Gate no. 7, Saki Vihar Road,
Chandivali, Powai, Mumbai- PIN – 400072

Subject: Form C2 Declaration for Tender No. SUNPETRO/BHASKAR/GAS SALE/2025-26/SPPL-227

Dear Sir,
We, (Customer to specify its exact legal name) having our
registered office at and our principal place of business at
..... do hereby confirm the following:

Sl. No.	Particulars	Details to be furnished by Bidder
1.	Name and location of the gas consumption facility (existing / proposed)	
2.	Purpose of gas consumption	
3.	Average gas marketed in FY'22 and FY'23 YTD	MMSCMD
4.	Average gas planned to be marketed in FY'24	MMSCMD
5.	Evacuation method to offtake gas from Delivery Point (details / schematic to be attached with this form)	

For, [.....]

Authorized Signatory
Name of the Authorized Signatory:
Designation:
(Company Seal)

FORM C3

**Declaration by the Bidder Registered as an Aggregator / Marketer / CGD
(Gas Demand Profile, Evacuation Plan and Commercial Details)
<On Bidder Company's Letterhead>**

To,

Head-Commercial & SCM
Sun Petrochemicals Private Limited
8th, 09th & 10th Floor, ATL Corporate Park,
Opp. L&T Gate no. 7, Saki Vihar Road,
Chandivali, Powai, Mumbai- PIN – 400072

Subject: Form C Declaration for Tender No. SUNPETRO/BHASKAR/GAS SALE/2025-26/SPPL-227

Dear Sir,

We, (Customer to specify its exact legal name) having our
registered office at and our principal place of business at
..... do hereby confirm the following:

Sl. No.	Particulars	Details to be furnished by Bidder
1.	Average gas marketed in FY'22 and FY'25 YTD	MMSCMD
2.	Average gas planned to be marketed in FY'25	MMSCMD
3.	Gas consumption sectors	
4.	Evacuation method to offtake gas from Delivery Point (details / schematic to be attached with this form)	

For, [.....]

Authorized Signatory
Name of the Authorized Signatory:
Designation:
(Company Seal)